My Top Books!!!

* [Sell It Like Serhant](https://ryanserhant.com/sell-it-like-serhant-the-book/)
* [The C Students Guide To Success](https://www.goodreads.com/book/show/2005316.C_Students_Guide_To_Success)
* [The Operator](https://www.goodreads.com/book/show/34127824-the-operator)
* [Your Best Year Ever](https://yourbestyeareverbook.com/)
* [Way of the Wolf: Become a Master Closer with Straight Line Selling](https://www.goodreads.com/book/show/32920300-way-of-the-wolf)
* [Spin Selling: Neil Rackham](https://www.thriftbooks.com/w/spin-selling-by-neil-rackham/245767/item/4361033/?mkwid=%7cdc&pcrid=450665973549&pkw=&pmt=&slid=&plc=&pgrid=110661787651&ptaid=pla-1121313270872&gclid=Cj0KCQjwoJX8BRCZARIsAEWBFMJuMpNJGO49HfvN-wr4gJYlgrSv3tlDmuy4Hzo7BPCm8wV_HoVfpC4aAgmeEALw_wcB#idiq=4361033&edition=2340889)
* [Shoe Dog](https://www.simonandschuster.com/books/Shoe-Dog/Phil-Knight/9781501135927)
* [Awakening your IKIAGI](https://www.goodreads.com/book/show/36496221-awakening-your-ikigai)
* [Anthony Robbins Awaken the Giant Within](https://lifeclub.org/books/awaken-the-giant-within-tony-robbins-review-summary)
* [The Sell: The Secrets of Selling Anything to Anyone Fredrik Eklund](https://books.google.com/books/about/The_Sell.html?id=GT3TCwAAQBAJ)
* [Thinking in Bets: Annie Duke](https://www.barnesandnoble.com/w/thinking-in-bets-annie-duke/1126895263)

*These are in no specific order, but I did start my career in sales by reading the C Students Guide to Success and think it was the best way to start!*